



October 7, 2002

Dear Exit Sign Manufacturer or Other Interested Party:

EPA welcomes your input on the following *Draft 1* Version 3.0 specification for ENERGY STAR[®] qualified Exit Signs. This seven-page document outlines the product criteria and testing procedure that manufacturers will need to abide by in order to qualify products for the ENERGY STAR label. In addition, please note we have included a summary of major changes from the Version 2.0 specification. **We encourage you to review the draft specification and provide comments by November 1, 2002.** Comments should be sent to me via e-mail at fanara.andrew@epa.gov.

While reviewing the draft specification, please keep in mind that the primary objective of the ENERGY STAR label is to make it easy for buyers to identify the most energy-efficient products in the marketplace. Typically, when EPA revises a specification, its intent is to recognize approximately 25% of available products in the market. **It is not EPA's intention to revise a specification so that every model is allowed to qualify for the label.** For products that do not initially meet the specification, it is EPA's hope that manufacturers will strive to redesign models over time, thus leading to more energy-efficient product choices in the marketplace.

All industry comments will be reviewed and considered carefully during this revision process. The exchange of ideas and information among EPA, industry, and other interested parties is critical to the success of ENERGY STAR. As such, you are strongly encouraged to provide prompt feedback. All comments will be posted on the ENERGY STAR Web site for review, unless the submitter requests that their comments remain confidential. If you support the draft specification, or do not wish to comment, please state this in writing. It is equally important that EPA understand which portions of the draft specification meet with industry approval, in addition to identifying the sections that may need further revision.

In the coming months, EPA will gather industry feedback on this draft and will issue additional draft specifications as necessary. It is EPA's intention to finalize the revised product specification as soon as discussions with industry are finalized. The final specification will be issued as part of EPA's Partnership Agreement, which provides additional information for the partner such as Logo Use Guidelines and Qualified Product Information (QPI) forms. Existing partners who wish to continue their partnership in ENERGY STAR for Exit Signs will be required to acknowledge the new Version 3.0 specification by signing an acknowledgment letter.



Thank you for taking the time to review this draft specification. I look forward to working with you during the next few months. For more information about ENERGY STAR, please visit our Web site at www.energystar.gov. To track the progress of ENERGY STAR for Exit Signs:

Click on "Find Products."

Click on "Products in Development."

From the drop-down menu or left navigation bar, choose "Exit Signs."

Respectfully,

A handwritten signature in black ink, appearing to read "Andrew Fanara", with a long horizontal flourish extending to the right.

Andrew Fanara
EPA Program Manager
ENERGY STAR for Exit Signs